Optimize Rx NASDAQ:OPRX

Corporate Profile

March 2021

Leading Digital Health Platform Revolutionizing Physician & Patient Communication





OptimizeRx Contacts

William Febbo, CEO Doug Baker, CFO 400 Water Street, Suite 200 Rochester, MI 48307 Tel (248) 651-6568

Annual Revenue Growth

Ron Both or Grant Stude. CMA Tel (949) 432-7557 OPRX@cma.team

About OptimizeRx Corporation

- Leading provider of digital health solutions for life science companies, providers and patients.
- Suite of digital and mobile solutions enables patient affordability and adherence.
- Highly leverageable, scalable, low fixed costs operating model, which can generate increasing cash flow as revenues grow.

Nationwide Digital Health Platform

- Optimize digital health network reaches 695,000+ healthcare providers across the U.S..
- Point of care provider access via 370+ EHRS, and patient engagement via 300+ million mobile devices.
- Clients comprise world's top 20 pharmaceutical companies and 60+ other major customers.
- Multiple studies confirm OptimizeRx increases prescription volume with average ROI of 520%.

Recent News Highlights

Feb. 24: Q4 2020 revenue up 123% to record \$16.4 million, driving net income of \$1.4 million or \$0.08 per share.

Feb. 23: Angelo Campano named to MM+M's 2021 '40 Under 40' list.

Feb. 9: Raised \$70.6 million in an equity offering.

Jan. 25: Preliminary unaudited results for Q4 2020 revenue up 117% to Record \$1M, full year up 75% to record \$43M.

Dec. 11: Recognized as one of the most innovative products for life sciences by PM360 Magazine.

Dec. 7: Partnered with Komodo Health to expand life sciences at support point-of-care.

Dec. 1: Launched AI-powered real-world evidence solution on point-of-care platform.



Large Market Opportunity

Pharma Marketing to Providers²



\$20.3B \$4 Billion is Digital

90% U.S. physicians using EHR daily² 5.9 hrs Avg. daily EHR use³

500 +EHRs = fragmentation

94% U.S. consumer mobile phone use⁴

Electronic Prescribing Adoption



Top 50 Pharma Brand 86% **Renewal Rate**

80%



mrq = most recent quarter and ttm = trailing 12 mo. at 12/31/20. Footnotes: 1) Cash balance includes \$10.5 million as reported on the company's 10-K as of December 31, 2020 and net proceeds of \$71 million from public offering of common stock in February 2021. 2) Globally as of 2016, most recent data available published for first time by <u>JAMA in Jan. 2019</u>; 3) <u>Abstract</u> published on PubMed Sept. 2017. 4) Pew Research <u>Artice</u> 2/5/19. 5) SureScripts report; 6) See definition of this non-GAAP term and reconciliation to GAAP in OptimizeRx Corp.'s data of Y2 2020 earning release 2/24/21. <u>Inportant Disclamer</u>. This documents does not constitute an offer to sell, or a solicitation of an offer to buy, any security and may not be relied upon in connection with the purchase or sale of any security. It includes forward looking statements that involves risk and uncertainties as described in OptimizeRx Corp.'s Form 10-K and other reports filed with the SEC and available on www.sec.gov. You should not rely on this document as the basis upon which to make any investment decision. © OptimizeRx Corporation 2020 & 2021. **11** (Rights Reserved. Product of CMA. 031021.